



INTERNATIONAL PRACTICE GROUP

A Leading International Association of Lawyers, Accountants & Tax Specialists

AUTUMN CONFERENCE

BARCELONA

3 - 6 OCTOBER, 2013





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1. Conference Host – MILINERS Abogados y Asesores Tributarios

The conference will be hosted by Miliners Abogados y Asesores Tributarios, a member of IPG in Spain.

More information on Miliners law firm can be found at: <http://www.miliners.com>

Miliners is based on the lengthy **experience** of the lawyers, the **specialisation** of the teams and the relevant matters we have dealt with.

Our team includes professionals with **substantial industry and business experience** ensuring that our clients' commercial goals are understood, enhanced and effectively delivered.

We understand our clients' businesses and are able to provide practical solutions, giving personal and direct advice.

We cooperate with public institutions, research groups at the University, and we are members of international and national associations. In this sense we participate in the drafting of Bills of Parliament, putting proposals before the Government.

We have two offices in Spain: Barcelona and Madrid. **Our team includes twenty-five professionals** practising in the different areas and departments.

We assist Spanish and international companies with projects or interests in Spain.



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2. Barcelona, Mediterranean Metropolis



Barcelona was founded over two thousand years ago on the Mediterranean coast in the north-east of the Iberian Peninsula, between two rivers. Since then, it has been the traditional gateway to Spain through which a number of cultures have entered to enrich the city. You can follow the traces of this history and diversity as you walk through the city: through the Gothic Quarter, built over the Roman ruins; through the Eixample district with its Catalan art-nouveau, or modernista, buildings, which is a showcase for Gaudi's dazzling architecture, and is laid out, on an ordered and rational grid pattern... This diversity and harmony also blossom in the personality of the enterprising and hard-working people of Barcelona, who have a real love of life, are public-spirited and love culture.

All these traits have made Barcelona a first-class tourist destination, and the ideal place for meetings, congresses and entrepreneurial projects. This open, welcoming city shed its skin and opened to the sea to host the 1992 Olympic Games. It completed its seafront with the new Forum zone, which opened in 2004, and is the site of some of Europe's largest hotel and congress facilities. It is located in the heart of an area dedicated to talent and innovation – the technology district 22@ –, located around the new Diagonal area.



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Casa Batlló (Antoni Gaudí)

In just over two decades, Barcelona has completely transformed its infrastructures and facilities showing a dynamic and pioneering spirit, which is perfectly visible in its new urban and architectural layout. The city continues to enjoy spring-like climatic conditions, and encourages its visitors to share in its own particularly attractive lifestyle which combines the gentleness of the Mediterranean shores with the drive and capacity for innovation of a young society. This is a unique combination on the European continent, in a privileged geographical enclave, whose inquiring and dependable population already enjoys this 21st-century Mediterranean metropolis.

We are convinced that you will be able to discover it all by yourselves and that Barcelona will not leave you indifferent.

Enjoy watching this video: [Some Reasons to choose Barcelona](#)



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3. Useful information

Transports: By plane, car or train... even by boat! You can get to Barcelona by any means of transport. Here's some information about all the available options to help you decide which type of transport suits you best.

Barcelona Airport, El Prat, is located just 16 km outside the city.

In front of the Terminal there is a taxi rank, with selected and reliable taxi companies. If you prefer an arranged transfer please contact: xherrera@miliners.com

Country Code : +34

Time Zone : GMT+1

Currency : Euro

Electrical Plugs: 220V, two round pins (continental European). If you need a plug adapter, they're available at hardware stores, airports.

Business Hours: Most businesses are open from roughly 9:00 a.m. to 7:00 p.m., Monday through Friday. Major shops are open Monday through Saturday, usually from 10:00 a.m. to 8:00 p.m.

Dining Hours: Breakfast is usually served from 6:00 a.m. to 10:00 a.m., lunch from 1.30:00 p.m. to 4:00 p.m., and dinner from 8:00 p.m. to 11:00 p.m. No one goes out clubbing until midnight.

Language: the locals speak both Catalan and Castilian (Spanish). Most signs will be in both languages.

Hotlines: For emergency services call 112.

Tax: Sales tax is 10 percent on food and 21 percent on most other goods; it's included in prices shown.

Tipping : Round up to the nearest euro.



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4. Barcelona - Economic Facts

Barcelona is a dynamic economic engine of growth, with a diversified structure and international recognition.

- ✓ Barcelona, capital of Catalonia, has maintained its strong position internationally, in addition to boasting a recognized city brand. As such, in 2011 Barcelona was among the six best European cities for business, according to the European Cities Monitor by Cushman & Wakefield, and it has maintained a position in the top six during the decade 2001-2011. It also holds the top spot as the city with the best quality of life for workers, and is placed second in terms of best European city to promote itself as a business centre, and third best-known by European executives. Moreover, according to the report Hot Spots: Global City Competitiveness Benchmarking by the Economist Intelligence Unit, the city is the ninth most-attractive in the world, standing out because of its social and cultural character, and its infrastructure (sharing 5th and 9th places with other cities, respectively).
- ✓ Barcelona's gross domestic product (GDP) stood at 64,521.3 million Euros in 2008, with a GDP per capita of 39.9 thousand Euros. In terms of the distribution of gross value added by sector, what stands out is the importance of services for businesses and real estate, representing more than a quarter of the total (25.6%), followed by collective services (21.5%), industry (11.2%), commerce and trade and repairs (10.9%), and transport (9.6%). Furthermore, Barcelona's metropolitan area boasts the highest degree of diversity in terms of production in Spain.
- ✓ Barcelona has a significant industrial sector employing 8.8% of all workers, and its metropolitan area accounts for around two thirds of manufacturing jobs in Catalonia (65.9%), which includes strong car production clusters –one of Europe's largest–, pharmaceuticals and chemicals, foodstuffs, bio and health tech, electrical materials and equipment, paper and printing, and waste treatment.
- ✓ Barcelona encourages and promotes economic activity and areas related to logistics and access to markets in Southern Europe, the Mediterranean, Asia and Latin America.



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- ✓ After GSMA chose Barcelona for its Mobile World Capital for the period 2012-2018, the city has launched a four-pronged project: the Mobile World Congress, Mobile World Hub –focused on the industrial and business areas–, Mobile World Center, and the Mobile World Festival, which has a wider social and civic role. The city is implementing various measures to promote this sector, among them, the promotion of a free trade zone for companies in the Smart City Campus-22@ area for companies with development projects related to these activities, with the final goal being the development of a permanent economic and industrial ecosystem in Barcelona and Catalonia focused on mobile technology that can become an international and national benchmark cluster.
- ✓ ESADE and IESE are ranked internationally in the top 10 best business universities of Europe. ESADE Faculty of Law is ranked as the first faculty of Law in Spain.
- ✓ The city also supports the development of other high value-added sectors such as healthcare and biomedicine, ICT, environmental sectors, energy sectors and research in the food industry, while strengthening traditional and consolidated sectors such as trade, logistics, tourism and social sectors.
- ✓ In 2011, Catalonia's GDP was 210,150 million Euros, representing 20% of the Spanish total. Its per capita GDP is 17.2% higher than the European Union's average.



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Barcelona in figures:

- ✓ Barcelona city : 1,615,448 inhabitants (January 2011)
- ✓ Metropolitan area : 4,777,042 inhabitants (January 2011)
- ✓ Foreign population : 17.3% of total population.
Catalonia's GDP per capita (ppp) in % of EU-27 average: 117.2 (2011)
- ✓ University students in Catalonia : 244,263 (2009-2010)
- ✓ ESADE and IESE : 2 Business schools amongst the top 10 in Europe (2011)
- ✓ Tourist overnights : 15,5 million (2011)
- ✓ 1st Mediterranean port in cruiser passengers: 2,657,244 (2011)
- ✓ Delegates attending conferences and congresses: 647,693 (2011)

For your interest you could find more information:

<http://w42.bcn.cat/web/en/media-room/presentacions/index.jsp?componente=222-96939>



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5. Accomodation - Nh Calderón

<http://www.nh-hoteles.es/nh/es/hoteles/espana/barcelona/nh-calderon.html>

Rambla Catalunya, 26. 08007 Barcelona (Spain)/ Tel. +34.93.3010000



Located in the city center, the NH Calderón hotel in Barcelona is surrounded by everything that makes the city so hot! Restaurants, shopping, culture and businesses are all right at our doorstep.

A taxi stop is located at the corner of the building, giving you easy access to everywhere in the city. The airport and train station are also very close to the NH Calderón hotel. Enjoy a nice walk through the Ramblas and continue on until you reach the Port. Or you can explore the nearby La Boqueria – a special market with a variety of international fruits from around the world.

Leave the worries of your day behind in our 255 comfortable, modern guest rooms. If business or a special event brings you to Barcelona, the NH Calderón hotel contains eight meetings spaces for 5 to 180 guests that will provide the ideal setting. Not to mention one great restaurant with unbelievable Mediterranean cuisine!

The Standard Room

Spacious and serene, our Standard Rooms are anything but standard! Warm colors, beautiful wood floors, and modern furnishings set the stage for a comfortable, enjoyable stay. Rooms feature a bathroom with hair dryer, AC, minibar, safe, and Wi-Fi

Free Wi-Fi, direct dial phone number, Internet access, telephone, wake-up calls, Entertainment Canal+, Color television, CNN available.



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6. How to get to the Hotel

From the airport: From Barcelona El Prat Airport, you can take a taxi, Aerobus, or train. There are 15 kms from the airport. The closest metro station is the “Passeig de Gràcia” (3 minutes walking).



7. The Conference working sessions (4th, 5th October)

The conference will take place at the Hotel. On October 4, Friday and October 5, Saturday, the Rosa conference room will be at our disposal.





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8. Programs

8.1 Delegate Program

Thursday, 3th October

07:15am-02:00pm Golf Tournament at Barcelona's Royal Golf Club El Prat

Adress: Plans de Bonvilar, 17 08227 Terrassa

07:15am Transfer from Hotel Nh Calderón to Golf el Prat.

08:00am Arrival to Golf el Prat.

Welcome coffee break

09:00 Start up from two tees

Buggies

Lunch included

02:00pm Transfer from Golf el Prat – Hotel Nh Calderón.

<http://www.realclubdegolfelprat.com/>

Due to the extension of the airport in 2003, today it is located on the BonVilar estate, between Terrassa and Sabadell, only **35 minutes from Barcelona**. The course extends across 210 hectares of land, beside the 32,123 acres of the Sant Llorenç de Munt i l'Obac Natural Park.

In this idyllic setting, **Greg Norman** designed the course's 45 holes with a unique approach that fuses playability and aesthetics, adapting them to each level and playing style, while seamlessly blending the seven courses into the landscape. In fact, respect for the environment on all levels is one of the Club's key principles, resulting in compliance with ISO 14001 certification in recognition of its commitment to sustainability.

The distinctive seal of Real Club de Golf El Prat has reached its maximum splendor in the sporting arena: it is the club with the most awards in Europe and has numerous professional members on the different national and European circuits. An excellence illustrated on nine different occasions when the Club played host to the **Open de España**.

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09:30am-02:00 pm Tennis Tournament

09:30am Transfer from Hotel Nh Calderón to David Lloyd Tennis Club.

Adress: Avda. Diagonal, 673-685, Barcelona

10:00am Arrival to Golf David Lloyd.

Tennis tournament. GROUP A / GROUP B

10:00am Team A / Team B

10:45am Team A / Team B

11:30am Team A / Team B

12:15am Final

13:30pm Lunch

The tennis tournament will take place at David Lloyd Club. It offers several tennis courts to our disposal, so that the games will be held regardless of the weather conditions.



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- 03:00pm–08:00pm** IPG’s guest registration desk on arrival.
Hotel check-in from 03.00pm.
- 08:00pm–10:30pm** Tapas cocktail at Miliners’s modernist gardens, next to La Pedrera
Meeting at hotel lobby: 07:40pm/08:00pm
Location: Miliners premises in Pau Claris, 179



Friday, 4th October

- 07:00am-08:45am** Breakfast at the hotel restaurant
- 08:45am-09:15am** Late registrations / arrivals
- 09:15am-01:00pm** Welcome presentations
Location: Rosa Meeting Room
- 09:15am-09:30am** Opening speech by IPG’s President
- 09:30am-10:15am** Speech by Prof. Dr. Andreu Mas-Colell, Catalonia’s Minister of Economy and Knowledge: Catalonia as a business international opportunity
- 10:15am-10:30am** Presentation by Dr. Rodolfo Fernández, IPG’s Conference Host
- 10:30am-11:00am** Presentation by Fabrizio Decio, Consultant & Master Coach
- 11:00am-11:30am** Coffee Break
- 11:30am-11:55am** Presentation by Mr. Agustín Cordón, Managing Director of *Fira de Barcelona*: Mobile World Capital and the ICT cluster in Barcelona.
- 11:55am-12:15pm** Presentation by Mr. Gustav Johansson, Managing Partner of Singular Advisors: The accelerating shifts of global economic power: regional development & business opportunities in emerging markets



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- 12:15pm-12:35pm** Presentation by Mr. Jordi Masias, CEO of Firma Profesional: New trends in regards to the e-signature in the professional and business environments
- 12:35pm-01:00pm** Networking presentations
- 01:00pm-02:30pm** Lunch (Location: Hotel Restaurant)
- 02:30pm-04:00pm** Interactive workshop
 - ✓ TRACK A: Corporate Tax – comparative international research
 - ✓ TRACK B: Director’s liability in Corporate Law: Cross jurisdictional comparative discussion.
- 04:15pm-06:15pm** Modernist walking tour through “Passeig de Gràcia”
Admission and visit to Gaudí’s Casa Batlló or La Pedrera.
Meeting at the lobby: 04:15pm



The vision and genius of this world famous architect earned Barcelona, (home to nearly all his buildings) a privileged place in the annals of the history of art. Be guided around his buildings and learn of the double-edged genius, aesthetic and technical, of his extraordinary imagination. Enter his world of fantasy and geometry. Don't leave Barcelona without truly understanding some of Gaudí's more exceptional works. Walking tour in Passeig de Gràcia: One of the main boulevards of the city, this is the street for luxury and design shops. There are several modernist buildings, the most exceptional being La Pedrera and Casa Batllo. The groups will be divided, all of them will do the modernist tour with the façade visits of all the buildings and 1 guided visit to one of the buildings: casa Batllo or La Pedrera Guided tour inside La Pedrera (the Quarry): This residential building was built by Antoni Gaudí for the Milà family and finished in 1911. Its sculptured form has made it a reference piece and it has been declared World Heritage by UNESCO. In the attic there is an exhibition called Espai Gaudí which has models and technical explanations of his buildings.



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06:15pm-08:00pm

Break / leisure time

08:00pm-11:00pm

Gala dinner

Location: Esfèric (a modernist venue in Barcelona's Montjuïc Gardens)

Dress code: Evening formal

Meeting at the lobby: 08:00pm



Esfèric is a unique alternative in Barcelona for its elegant spaces, history and location. The building was constructed for the International Barcelona Exposition in 1929. Currently, it is located in the Mediterranean-inspired Joan Brossa gardens.





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Saturday, 5th October

- 08:00am-9:00am** Running tour around Barcelona center district
- 08:00am-10.30am** Breakfast
- 10:30am-01:00pm** Morning presentations & General Meeting
Location: Rosa Meeting Room.
 - ✓ Presentation of new candidates
 - ✓ Annual General Meeting
- 01:00pm-02:30pm** Lunch
Location: Hotel Restaurant
- 03:00pm-06:45** Touring Barcelona's best attractions
Guided tour of Gaudi's cathedral, Sagrada Família followed by a walking tour in Barcelona's Born and Gothic quarters (entrance and guided visit of Sagrada Família's have been provided)
Meeting at the lobby: 02:45pm



You will visit the Gaudi's unfinished masterpiece and probably the most famous internationally, the Sagrada Família. After the guided tour inside the church walk through the old town, see the origins of Barcelona in the Gothic quarter and discover more about Barcelona's history and legends, how people used to live and work what they used to believe in and their daily lives. Visit the façade of the Cathedral, the King's Square (Plaza del Rey) the Plaza Sant Jaume, the Jewish Quarter. Stroll in la Ribera quarter and stop to see Santa Maria's del Mar Basilica, the jewel of the Catalan gothic style, and then continue to Montcada street where most of local wealthiest merchants use to have their homes.



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06:45pm-08:30pm

Time for shopping or rest

08:45pm

Dinner & Closing Party (with many surprises waiting for you!)

Location: Sutton Night Club

Dress code: Smart casual

Meeting at hotel lobby: 08:45pm



Sunday, 6th October

10:30-03:00pm Sailing boat tour “Barcelona viewed from the Sea” & lunch in a local restaurant near the seashore.

10:15am Transfer from Hotel Nh Calcerón to Port Olímpic (harbor).

10:45am – 13:45 am Sailing Boat Tour. Including aperitif and refreshments on board.

01:45pm Transfer from Port Olímpic to local a local restaurant.

01:45pm Lunch next to the sea where you could taste an amazing “paella” and other delicious dishes.

03:45pm End of lunch transfer to Hotel Nh Calderón.



Closing of the Conference and farewell



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8.1 Spouse

The spouses will participate in the sightseeing and dinners with all the participants; additionally, they can enjoy about:

Friday, 4th October

10:15am – 02:30pm Gastronomic and Cooking Tour



You will visit the local market la Boqueria where you could see where the locals find the best food in the city. After this visit learn how to cook the typical dishes of the region and taste the menu prepared in a friendly atmosphere. Enjoy while cooking, play with the ingredients and savor the dishes you have prepared, while enjoying one day with your friends or colleagues. Cooking lessons are hands-on, intimate, fun, informative and full of tips and tricks of the trade. You are encouraged to discover and explore the tastes and textures of some of the finest ingredients from fresh fish casseroles (*cassola*) to “*mar i muntanya*” and rice dishes, fresh vegetables, green newly pressed olive oil, cheese and our wines. We will walk from the hotel to the most important market la Boqueria.



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We will see the different ingredients and the local life. After the visit we will walk to the Gothic (15 minutes walking) where we will begin the cooking lesson.

Traditional, Spanish, Catalan or mixed: Gazpacho, potato omelet, tomato bread, shellfish paella, Catalan cream, and so many more!

Venue with 3 areas: Dining room, bar and fully equipped kitchen

Duration: 3 hours approx + meal

The activity includes:

- ✓ A hands on cooking class led by a chef
- ✓ A meal with Spanish/Catalan wines
- ✓ Translated recipes
- ✓ Venue rental
- ✓ Apron

Saturday, 5th October

Free time for **shopping** in Barcelona. Miliners' organization will help with the different shopping routes. (Lunch not included)